

Specialized Care in a LTC Facility Request for Proposals (RFP)

DAIL Advisory Board - September 8, 2022

Overview

- ▶ Some Vermonters have very complex needs that are challenging to meet in a typical licensed facility. Primarily people with mental health/behavioral needs and justice involved.
- ▶ Hospitals have seen a steady increase of people with complex needs awaiting discharge.
- ▶ About 110 Vermonters (point-in-time rough estimate) seek placement in a licensed facility and are unable to secure in-state placement because prospective facilities are reporting they are unable to meet their individual complex needs and maintain the safety, security, and quality of life of other residents.
- ▶ DAIL, DMH, DOC and DVHA, worked together with stakeholder input, and identified a need for a specialized care model in Vermont to meet the complex needs of Vermonters who are difficult to serve.

RFP Timeline

- ▶ RFP Posted 8/9/22
- ▶ Bidders' Questions Due 8/17/22
- ▶ Department Response to Questions 8/19/22
- ▶ Proposal Due/Closing Date 9/14/22
- ▶ Bid Opening 9/16/22 10:00 A.M.
- ▶ Selection Notification 9/30/22
- ▶ Estimated Commencement of Contract 12/1/2

RFP Purpose

To solicit proposals from qualified vendors who have the confidence, along with the knowledge, skills and ability, to create and implement a plan for specialty services in a Vermont licensed Residential Care Home (RCH), Assisted Living Residence (ALR) and/or Skilled Nursing Facility (SNF). The services must meet the complex care needs of Vermonters who are difficult to serve, and do so in a way that is person-centered, holistic and promotes a high quality of life, while balancing individual self-determination with safety.

Overarching Goals

1. To improve the conditions and well-being of Vermonters and protect those who cannot protect themselves. (AHS Mission)
2. To make Vermont the best state in which to grow old or to live with a disability - with dignity, respect, and independence. (DAIL Mission)
3. To promote and improve the health of Vermonters. (DMH Mission)
4. To offer Vermonters with complex care needs a reliable, high-quality option for specialized care that promotes dignity and quality of life in a safe, secure setting.
5. To reduce the number of Vermonters “stuck” in an inappropriate setting (e.g., hospital) for lack of in-state specialized care options.
6. To prevent out-of-state placements of Vermonters due to lack of in-state specialized care options.
7. To provide specialized care to justice-involved Vermonters who are deemed eligible by the State, to receive care in a licensed Level III Residential Care Home, Assisted Living Residence or Skilled Nursing Facility.

Future Contract

- ▶ Will be negotiated between the State and the chosen vendor(s).
- ▶ Anticipate start-up costs and special Medicaid rate.
- ▶ Start date of new services depends on the proposed model of care.

RFP Links & Contact

- ▶ [RFP Web Page](#)
- ▶ [RFP Attachment](#)
- ▶ [RFP Questions & Answers](#)

RFP Contact:

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