

## WHERE ABILITY MEETS OPPORTUNITY

## Marketing Campaign

#### Brand Development Process

1. Brand Focus Workshops with Core Team Members

2. Removed "Rehabilitation" from Brand Name

3. Looked at other Brand Names – Chose HireAbilityVT

4. Developed Marketing Materials for New Brand

5. Statewide Media Launch in March 2022

#### Marketing Campaign

1. Broadcast Commercials on TV

2. YouTube and Social Media

3. Focused ads based on internet searches

4. Planning for radio spots across the state in June

#### Marketing Results (March 2022)

- 56 (112 total) New Participants Requested Services Through Website
- 2054 Total Website Visits
- 1665 Engaged Sessions (over 10 sec and multiple pages)
- Social Media Generated 2868 Searches of HireAbility VT
- Well Above Average Response Rate for a Campaign like this

# Website (Live Link)



Six Broadcast Commercial Spots
STATEWIDE AWARENESS



Six Broadcast Commercial Spots

STATEWIDE AWARENESS



### Thank You!

